



Date: May 27, 2022

Securities and Exchange Board of India
Corporation Finance Department
Division of Issues and Listing
Plot No. C4 A, G Block
Bandra Kurla Complex, Bandra (East)
Mumbai 400 051
Maharashtra, India

Dear Sir/Madam,

Re: Proposed Initial public offering of equity shares of face value of ₹ 2 each ("Equity Shares") of Sula Vineyards Limited (the "Issuer" or the "Company");

AND

Request for exemption from strict enforcement of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("SEBI ICDR Regulations") under Regulation 300(1)(c) of the SEBI ICDR Regulations, from disclosing (i) Suresh Samant (father of the Promoter), (ii) Sulabha Samant (mother of the Promoter), (iii) Bharat Samant and Jaideep Samant (brothers of the Promoter), (iv) Andronov Vitaliy (father of the spouse of the Promoter); and (v) Andronov Leonid (brother of the spouse of the Promoter) (and entities in which such individuals may have an interest) as a part of the "promoter group" of the Company.

1. Background

- 1.1. The Company was originally incorporated as "Nashik Vintners Limited", a public limited company under the Companies Act, 1956, pursuant to a certificate of incorporation issued by the RoC on February 26, 2003. The name of the Company was changed to "Nashik Vintners Private Limited", pursuant to a fresh certificate of incorporation consequent on change of name issued by the RoC on January 24, 2006. Subsequently, the name of our Company was changed to "Sula Vineyards Private Limited", pursuant to a certificate of incorporation pursuant to change of name issued by the RoC on August 11, 2014. On the conversion of our Company to a public limited company, pursuant to a resolution passed by our Shareholders on December 27, 2021, the name was changed to "Sula Vineyards Limited" and a fresh certificate of incorporation was issued by the RoC on February 11, 2022. Its registered office is situated at 901 Hubtown Solaris, N.S. Phadke Marg, Andheri (East), Mumbai 400 069 Maharashtra, India. The Company is engaged in the business of producing wine.
- 1.2. The Company is proposing to undertake an initial public offering of Equity Shares by way of an offer for sale of up to [●] Equity Shares aggregating up to ₹ 18,000 million (the "Offer") and in this regard is proposing to file the draft red herring prospectus (the "DRHP") with SEBI, in accordance with the provisions of the SEBI ICDR Regulations
- 1.3. The Company has appointed Kotak Mahindra Capital Company Limited, CLSA India Private Limited and IIFL Securities Limited as Book Running Lead Managers to the Offer.
- 1.4. In accordance with the provisions of the SEBI ICDR Regulations and in this regard the Company is proposing to file a draft red herring prospectus (the "DRHP") with Securities and Exchange Board of India (the "SEBI") at the earliest.

Sula Vineyards Limited

(formerly known as Sula Vineyards Private Limited)

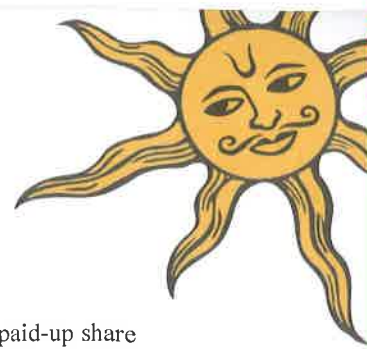
Regd. Office: 901, Hubtown Solaris, N.S. Phadke Marg, Andheri (E), Mumbai 400069, Maharashtra, India.

Tel: 022-6128 0606/607 Fax: 022-2684 6064 Email: info@sulawines.com CIN: U15549MH2003PLC139352

Winery: Gat 36/2, Govardhan Village, Gangapur-Savargaon Road, Nashik 422 222, Maharashtra, India Tel: +91 253 3027777/701

www.sulavineyards.com





Identification of Promoter Group

- 1.5. The Company has one Promoter, Mr. Rajeev Samant, who currently holds 28.01% of the paid-up share capital of the Company. The shareholding pattern of the Company, as on the date of this application, is enclosed in **Annexure A**.
- 1.6. In relation to the Promoter, the individuals and entities forming part of the promoter group, as defined under Regulation (2)(1)(pp) of the SEBI ICDR Regulations, are as enclosed in **Annexure B**, in respect of whom the relevant information, confirmations and undertakings as required in terms of the applicable provisions of the SEBI ICDR Regulations, to be included with respect to the members of the promoter group of the Company will be included in the DRHP.
- 1.7. However, no such information, confirmations or undertaking will be included in the DRHP in respect of (i) Mr. Suresh Samant (father of the Promoter), (ii) Mrs. Sulabha Samant (mother of the Promoter), (iii) Mr. Bharat Samant and Mr. Jaideep Samant (brothers of the Promoter), (iv) Mr. Andronov Vitaliy (father of the spouse of the Promoter); and (v) Mr. Andronov Leonid (brother of the spouse of the Promoter), (vi) any body corporate in which in which 20% or more of the equity share capital is held by the above mentioned individuals or a firm or any Hindu Undivided Family where any of such individuals may be a member including Samson Maritime Limited (“SML”), wherein Mr. Suresh Samant, Mrs. Sulabha Samant and Mr. Bharat Samant collectively hold 20% or more of the equity share capital, or (vii) any body corporate in which the body corporate mentioned under (vi) above holds 20% or more of the equity share capital including Underwater Services Company Limited (“USCL”), wherein SML holds 20% or more of the equity share capital, in accordance with the SEBI ICDR Regulations.
- 1.8. Further, please note that Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid do not hold any shares in the Company. They do not (directly or indirectly) have any role in the management or operations of the Company or its Subsidiary or in any of the entities forming a part of our Promoter Group. Neither of them is on the board of directors of the Company or its Subsidiary or the entities forming a part of our Promoter Group nor does any of them have any representative on the board of directors of the Company or hold any Equity Shares or other securities of the Company. As on date, neither of them has any related party transactions with the Company or is associated with the Company in the capacity of a vendor or supplier or client and does not have any special rights with respect to the Company through any formal or informal arrangements. The details of the related party transactions with the Company in the past three financial years, being FY 2022, FY 2021 and FY 2020, are enclosed in **Annexure C**.
- 1.9. The Company and Mr. Rajeev Samant, who is the Promoter of the Company, do not hold shares directly or indirectly or play any role in the management or operations of SML, USCL or in any of the entities managed or controlled by Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid.

2 Grounds for seeking exemption from the requirement of including an individual as a part of the promoter group

Unwillingness to be included as promoter group

- 2.1 In relation to (i) Mr. Suresh Samant (father of the Promoter), (ii) Mrs. Sulabha Samant (mother of the Promoter), and (iii) Mr. Bharat Samant and Mr. Jaideep Samant (brothers of the Promoter), the Promoter i.e., Mr. Rajeev Samant has informed the Company that he along with the above mentioned individuals and Mrs. Swati Samant (wife of Mr. Bharat Samant), Mrs. Margarita Andronova (wife of Mr. Rajeev Samant) and Mrs. Laura Ruth Dwelley-Samant (wife of Mr. Jaideep Samant) have entered into a family settlement cum separation agreement dated December 29, 2021 (“**Separation Agreement**”) wherein, amongst other things, Mr. Rajeev Samant has severed all personal, emotional, financial, commercial and

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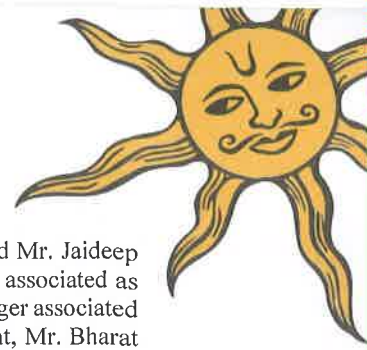
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family related ties with Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant and Mr. Jaideep Samant and consequently, (a) Mr. Suresh Samant and Mrs. Sulabha Samant are no longer associated as parents of Mr. Rajeev Samant and (b) Mr. Bharat Samant and Mr. Jaideep Samant are no longer associated as siblings of Mr. Rajeev Samant. Accordingly, Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant and Mr. Jaideep Samant have ceased to be relatives of Mr. Rajeev Samant under applicable law with effect from December 29, 2021. Further, the Company and Mr. Rajeev Samant have confirmed that all existing agreements with these parties have been terminated and there will be no direct or indirect transactions with the above-mentioned individuals or entities managed or controlled by them.

- 2.2 In light of the above, each of Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant and Mr. Jaideep Samant have, severally and not jointly, signed an affidavit confirming and communicating their unwillingness to be identified and disclosed as a member of the promoter group of the Company under Regulation (2)(1)(pp) of the SEBI ICDR Regulations in lieu of their severed relationship with the Promoter, Mr. Rajeev Samant pursuant to the Separation Agreement. Additionally, Mr. Suresh Samant, Mrs. Sulabha Samant and Mr. Bharat Samant have, severally and not jointly confirmed by way of their respective affidavits that SML and USCL should also not be identified as the members of the promoter group of the Company under Regulation (2)(1)(pp) of the SEBI ICDR Regulations pursuant to the Separation Agreement. Copies of the executed affidavits are enclosed in **Annexures D, E, F and G**.

Inability to obtain information

- 2.3 In relation to Mr. Andronov Vitaliy, who is the father of the spouse of the Promoter i.e., Mrs. Margarita Andronova, she has informed the Company that she is not in contact with her estranged father Mr. Andronov Vitaliy and that he had deserted his family when she was approximately four years old and she has not had any contact with him since and is unaware of his whereabouts/ contact details/ residential or any other contact address. Accordingly, the Company has and will be unable to contact Mr. Andronov Vitaliy to obtain the certificates to be signed and executed by him for the purposes of the Offer. A copy of the executed affidavit in this regard is enclosed in **Annexures H**.
- 2.4 In relation to Mr. Andronov Leonid, who is the brother of the spouse of the Promoter i.e., Mrs. Margarita Andronova, she has informed the Company that she is not in contact with her estranged brother since she was approximately 13 years old and she has not had any contact with him since and is unaware of his whereabouts/ contact details/ residential or any other contact address. Accordingly, the Company has and will be unable to contact Mr. Andronov Leonid to obtain the certificates to be signed and executed by him for the purposes of the Offer. A copy of the executed affidavit in this regard is enclosed in **Annexures H**.
- 2.5 Further, as specified above, Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid do not (directly or indirectly) have any role in the management or operations of the Company or its Subsidiary nor in any of the entities forming a part of the Promoter Group. Neither of them is on the board of directors of the Company or its Subsidiary or the entities forming a part of the Promoter Group nor does any of them have any representative on the board of directors of the Company or hold any Equity Shares or other securities of the Company. As on date, neither of them has any related party transactions with the Company or is associated with the Company in the capacity of a vendor or supplier or client and does not have any special rights with respect to the Company through any formal or informal arrangements.
- 2.6 For the reasons stated above, given the affidavits received and lack of response despite repeated attempts made, as applicable, the Company is not in a position to confirm the accuracy or comprehensiveness of information or confirmations with respect to Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid, and accordingly is unable to consider them or any entities they may have an interest in as set out in paragraph 1.7 above, as members of the promoter group of the Company.

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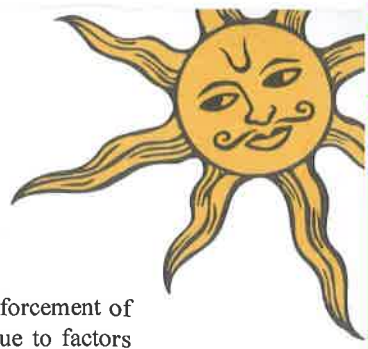
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3 Exemption sought

- 3.1 Regulation 300(1)(c) of the SEBI ICDR Regulations empowers SEBI to relax the strict enforcement of the requirements under the SEBI ICDR Regulations including non-compliance caused due to factors beyond the control of the issuer.
- 3.2 As indicated in paragraph 2 above, as the Company is unable to make relevant disclosures in relation to Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid and any entities they may be interested in including SML and USCL. Accordingly we request you to provide the Company an exemption under Regulation 300(1)(c) of the SEBI ICDR Regulations from classifying and disclosing Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid and any entities they may be interested in as set out in paragraph 1.7 above, as members of the promoter group of the Company and from disclosing information, confirmations and undertakings with respect to any of them in the DRHP, the Red Herring Prospectus and the Prospectus. in the DRHP, the Red Herring Prospectus and the Prospectus.

4 Payment of fees

- 4.1 The Company will make a non-refundable fee payment of ₹100,000 (Rupees one lac) in terms of Regulation 300(3) of the SEBI ICDR Regulations, through NEFT/RTGS credited to the bank account number mentioned in the challan created in the SEBI's intermediary portal and the payment details will be intimated in due course.

Please feel free to contact the following official from the Company if you require any clarifications:

Name: Chaitanya Rathi
Tel: + 91 7506834891
E-mail: chaitanya.rathi@sulawines.com
Website: www.sulavineyards.com

We look forward to receiving your kind response in this matter. We request you to keep the contents of this letter confidential.

Sincerely,

For Sula Vineyards Limited

Authorized signatory



Name: Chaitanya Rathi
Designation: Chief Operating Officer

Sula Vineyards Limited

(formerly known as Sula Vineyards Private Limited)

Regd. Office: 901, Hubtown Solaris, N.S. Phadke Marg, Andheri (E), Mumbai 400069, Maharashtra, India.

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Annexure A

SHAREHOLDING PATTERN AS ON 27.05.2022

| Sr. No. | Name of Shareholder | No. of Shares | % of Shareholding |
|---------|--------------------------------------|--------------------|-------------------|
| 1 | Mr. Rajeev Samant | 2,28,58,619 | 28.01% |
| 2 | Ms. Mia Samant | 10,86,245 | 1.33% |
| 3 | Ms. Ruta M Samant | 44,77,240 | 5.49% |
| 4 | Ms. Karishma Singh | 10,64,585 | 1.30% |
| 5 | Ms. Eshaanika Raje | 10,64,585 | 1.30% |
| 6 | Ms. Dale George Damskey | 3,81,970 | 0.47% |
| 7 | Mr. Dinesh G. Vazirani | 2,00,000 | 0.25% |
| 8 | Ms. Cecilia Oldne | 30,000 | 0.04% |
| 9 | Mr. Manoj Rawat | 10,000 | 0.01% |
| 10 | Mr. Monit Dhavale | 6,000 | 0.01% |
| 11 | Mr. Nana Madhav Shelke | 12,500 | 0.02% |
| 12 | Mr. Neil Fernandes | 750 | 0.00% |
| 13 | Mr. Gorakh Gaikwad | 2,500 | 0.00% |
| 14 | Maj. AV Phatak (Retd.) | 78,625 | 0.10% |
| 15 | Mr. J. A. Moos | 5,000 | 0.01% |
| 16 | Mr. Kerry Damskey | 35,995 | 0.04% |
| 17 | Mr. Chaitanya Rathi | 10,590 | 0.01% |
| 18 | GIA (Sula) Holdings Ltd | 3,00,000 | 0.37% |
| 19 | M/s. Verlinvest S.A. | 71,91,835 | 8.81% |
| 20 | M/s. Cofintra S.A. | 71,91,835 | 8.81% |
| 21 | M/s. Verlinvest France S.A | 65,79,565 | 8.06% |
| 22 | M/s Verlinvest Asia Pte. Ltd | 1,76,42,275 | 21.62% |
| 23 | M/s. Haystack Investments Ltd. | 9,52,741 | 1.17% |
| 24 | M/s. Saama Capital III, Ltd | 15,27,530 | 1.872% |
| 25 | M/s. Swip Holdings Ltd. | 2,69,058 | 0.33% |
| 26 | Mr. Rabin Diwan Lai & Mrs. Dolly Lai | 57,285 | 0.07% |
| 27 | Ms. Shashi Vig | 38,190 | 0.05% |
| 28 | Mr. Gautam Gandhi | 38,190 | 0.05% |
| 29 | Mr. Sanjay Naraindas Kirpalani | 9,54,705 | 1.17% |
| 30 | Mr. Narain Girdhar Chanrai | 22,38,475 | 2.74% |
| 31 | M/s. Mousserena LP | 30,91,750 | 3.79% |
| 32 | Mr. Karan Vasani | 2,12,500 | 0.26% |
| 33 | Mrs. Sangeeta P | 1,25,000 | 0.15% |
| 34 | M/s. DSGCP Buildout II | 5,41,667 | 0.66% |
| 35 | Ms. Aditi Bharat Samant | 6,51,747 | 0.80% |
| 36 | Mr. Arjun Bharat Samant | 2,17,249 | 0.27% |
| 37 | Mr. Anant Bharat Samant | 2,17,249 | 0.27% |
| 38 | M/s. Rasa Holdings | 1,000 | 0.00% |
| 39 | Mr. Alok Vajpeyi | 2,25,825 | 0.28% |
| 40 | Mr. Nirjay Singh | 10,000 | 0.01% |
| | Total | 8,16,00,875 | 100.00% |

Annexure B

A. *Natural persons who are part of the Promoter Group*

The natural persons who are part of the Promoter Group (due to their relationship with our Promoter), other than our Promoter, are as follows:

| Name of Promoter | Name of relative | Relationship |
|-------------------|-------------------------|-----------------|
| Mr. Rajeev Samant | Ms. Margarita Andronova | Spouse |
| | Ms. Mia Samant | Daughter |
| | Ms. Andronova Natalia | Spouse's mother |

B. *Entities forming part of the Promoter Group*

The entities forming part of our Promoter Group are as follows:

1. Summerlab Private Limited;
2. RASA Holdings Limited; and
3. Ravenna Fashion Private Limited

Annexure C

| S.no. | Nature of transaction | FY 22 | FY 21 | FY 20 | Details and present status of the transaction |
|----------------------------|---|-------|-------|-------|---|
| Mr. Suresh Samant | | | | | |
| 1. | Sales of products | 0.34 | 0.19 | - | Sale of saplings by the Company from the nursery of the Company located in Dindori, Maharashtra to Mr. Suresh Samant along with other farmers. Given the negligible amount involved in such sale, there was no agreement entered into in this regard. |
| 2. | Purchase of property, plant and equipment | 23.65 | - | - | Purchase of land admeasuring approximately 0.86 acres situated at Gat No. 38/1/1/A/2, Village Govardhan, Nashik by the Company in accordance with the sale deed dated November 30, 2021, on an arms' length basis pursuant to valuation reports obtained from two independent registered valuers. |
| 3. | Lease rentals | 1.49 | 2.46 | 1.88 | Received rental payments in relation to, <ul style="list-style-type: none"> i) the agricultural land situated at Gat No. 35/1, Gat No. 36/1 and Gat No. 38/1/1/A/2 in Village Govardhan, Nashik, Maharashtra, leased to the Company pursuant to lease deed dated June 7, 2019. The lease deed has been terminated with effect from February 17, 2022 pursuant to the cancellation deed executed by Mr. Suresh Samant and the Company. ii) Two flats bearing nos. 201 and 202, Building No. 5, Ashok Astoria, Penninsula Mega Township, Situated at Gat no. 02, Village Govardhan, Nashik, Maharashtra, pursuant to the leave and license agreement dated February 8, 2022 and earlier agreements in this regard. The leave and license agreement has been terminated with effect from April 1, 2022 pursuant to the termination notice dated March 1, 2022. |
| 4. | Dividend Paid | 1.69 | - | 0.81 | Payment of interim dividend in relation to the equity shares of the Company held by Mr. Suresh Samant, all of which were transferred to his grandchildren, the last such transfer being undertaken on February 8, 2022, pursuant to the Separation Agreement. |
| 5. | Purchase of raw materials / traded goods | 4.98 | 5.58 | 5.34 | Raw material i.e., various varieties of grapes cultivated on the land owned by Suresh Samant situated in Dindori, Maharashtra was purchased by the Company on arms' length basis in accordance with the grape purchase agreement dated March 22, 2017 along with addendums entered into with the Company on commercially acceptable terms, similar to those of the other grape purchase agreements entered into by the Company from time to time. The above-mentioned grape purchase agreement along with addendums have been terminated with effect from April 1, 2022 pursuant to the termination notice dated March 1, 2022. |
| Mrs. Sulabha Samant | | | | | |

| | | | | | |
|-----------------------------|--|------|------|------|--|
| 6. | Dividend Paid | 1.69 | - | 0.81 | Payment of interim dividend in relation to the equity shares of the Company held by Mrs. Sulabha Samant (jointly with Mr. Suresh Samant), all of which were transferred to her grandchildren, the last such transfer being undertaken on February 4, 2022, pursuant to the Separation Agreement. |
| 7. | Purchase of raw materials / traded goods | 4.98 | 5.58 | 5.34 | Raw material i.e., gr various varieties of grapes cultivated on the land owned by Sulabha Samant and situated in Dindori is purchased by the Company on arms' length basis in accordance with the grape purchase agreement dated March 22, 2017 along with addendums entered into with the Company on commercially acceptable terms, similar to those of the other grape purchase agreements entered into by the Company from time to time. The above-mentioned grape purchase agreement along with addendums have been terminated with effect from April 1, 2022 pursuant to the termination notice dated March 1, 2022. |
| Mr. Bharat Samant | | | | | |
| 8. | Sales of products | 0.34 | 0.19 | - | Sale of saplings by the Company from the nursery of the Company located in Dindori, Maharashtra to Mr. Suresh Samant along with other farmers. Given the negligible amount involved in such sale, there was no agreement entered into in this regard. |
| 9. | Dividend Paid | 1.69 | - | 0.81 | Payment of interim dividend in relation to the equity shares of the Company held Mr. Bharat Samant, all of which were transferred to Mr. Rajeev Samant on December 14, 2021. |
| 10. | Purchase of raw materials / traded goods | 4.98 | 5.58 | 5.34 | Raw material i.e., g various varieties of grapes cultivated on the land owned by Bharat Samant and situated in Dindori is purchased by the Company on arms' length basis in accordance with the grape purchase agreement dated March 22, 2017 along with addendums entered into with the Company on commercially acceptable terms, similar to those of the other grape purchase agreements entered into by the Company from time to time. The above-mentioned grape purchase agreement along with addendums have been terminated with effect from April 1, 2022 pursuant to the termination notice dated March 1, 2022. |
| Mr. Andronov Vitaliy | | | | | |
| NIL | | | | | |
| Mr. Andronov Leonid | | | | | |
| NIL | | | | | |



महाराष्ट्र MAHARASHTRA

2021

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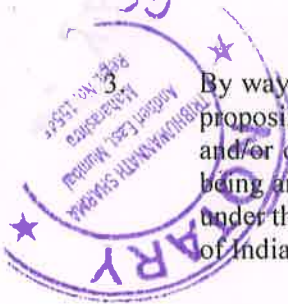
प्रधान मुद्रांक कार्यालय, मुंबई
प.मु.वि.क्र. ८०००००६
5 17 MAY 2022
सक्षम अधिकारी

श्रीमती. एस. वि. मसुरकर

AFFIDAVIT

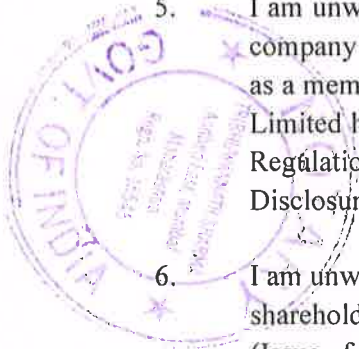
I, Suresh Anant Samant, son of Anant Bhikaji Samant, aged about 89 years, presently residing at Carmichael House, 3rd Floor, Carmichael Road, Behind Cadbury House, Cumbala Hill, Mumbai, Maharashtra 400 026, India, do hereby solemnly affirm and declare as under:

1. I am the father of Mr. Rajeev Samant by birth.
2. I have entered into and executed a family settlement cum separation agreement dated December 29, 2021 ("Separation Agreement") wherein I have severed all personal, emotional, financial, commercial and family related ties with Mr. Rajeev Samant with effect from December 29, 2021 and do not associate as a relative of Mr. Rajeev Samant under applicable law from such date.



By way of a letter dated May 24, 2022, I have been informed that Sula Vineyards Limited is proposing an initial public offering (“Offer”). I am unwilling to be identified, categorized and/or disclosed as a member of the promoter group of Sula Vineyards Limited by virtue of being an ‘immediate relative’ of Mr. Rajeev Samant, the promoter of Sula Vineyards Limited under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.

4. I am unwilling to identify, categorise and disclose Samson Maritime Limited, a company having its registered office at 201/202, Raheja Xion, 2nd Floor, Dr. B. A. Road Near DCP Office Zone III, Byculla (East) Mumbai 400027, as a member of the promoter group of Sula Vineyards Limited by virtue of holding 20% or more of its equity share capital collectively with Mrs. Sulabha Samant and Mr. Bharat Samant under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.



5. I am unwilling to identify, categorise and disclose Underwater Services Company Limited, a company having its registered office at 23/24, BPT Building, Mallet Bunder Mumbai 400009, as a member of the promoter group of Sula Vineyards Limited by virtue of Samson Maritime Limited holding 20% or more of its equity share capital under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.

6. I am unwilling to identify, categorise and disclose any other entity related to me by way of my shareholding (as specified in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018) in the particular entity as a member of the promoter group of Sula Vineyards Limited.

7. In light of the above, I am unwilling to provide or confirm any information or statements or undertakings or confirmations pertaining to myself, Samson Maritime Limited, Underwater Services Company Limited and any other entity related to me for inclusion/ disclosure in the draft red herring prospectus, the red herring prospectus, the prospectus or any other material or documents in relation to the Offer (“Offer Documents”) or for submission to any regulatory and/or statutory authorities or any other person connected with the Offer.

8. I do not directly or indirectly have any role in the management or operations of Sula Vineyards Limited or its subsidiary nor in any of the entities forming a part of the promoter group of the Company (as identified in the Offer Documents). I am not on the board of directors of Sula Vineyards Limited or its subsidiary or the entities forming a part of the promoter group of the Company (as identified in the Offer Documents) nor do I have any representative on the board of directors of Sula Vineyards Limited. I do not hold any equity shares or securities of any other class of Sula Vineyards Limited. Further as on date, I do not have any related party transactions with Sula Vineyards Limited and do not have any special rights with respect to Sula Vineyards Limited through any formal or informal arrangements.

9. I have no objection to the submission of the affidavit to any regulatory and/or statutory authorities as may be required by Sula Vineyards Limited including the Securities and Exchange Board of India and confirm that this affidavit maybe relied may be relied upon by Sula Vineyards Limited and any advisors and other parties appointed by Sula Vineyards Limited in respect of the Offer.



Imaneel

DEPONENT

Suresh Anant Samant

VERIFICATION:-

I, the abovenamed deponent, hereby verify at Mumbai on this 25th day of May, 2022, that the contents of this affidavit are correct to the best of my knowledge and believed by me to be true and that nothing has been concealed therefrom.

DEPONENT

Imaneel

Suresh Anant Samant



BEFORE ME

Tribhuvannath Sharma
TRIBHUWANNATH SHARMA
M.A., Literature (English), LL.B. (BOM)
ADVOCATE & NOTARY GOVT. OF INDIA
PRAKASH WADI, R. NO. 5, A. K. Road,
-Aadheri (E), Mumbai-400003.





आयकर विभाग
INCOME TAX DEPARTMENT



भारत सरकार
GOVT OF INDIA

SURESH ANANT SAMANT
ANANT BHIKAJI SAMANT

24/10/1933
Permanent Account Number
AAFPS8889N

Imam
Signature



22080006



इस कार्ड के खोलने पर कृपया सुनिश्चित करें कि टैक्स
आयकर विभाग के हस्ताक्षर, एन एन डी एन
संख्या संजिल, 'ए' विंग, ट्रेड वर्ल्ड, कुमाला मिल्स कंपाउंड,
एन बी मार्ग, लोअर पेस, मुंबई - 400 013.

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Income Tax PAN Services Unit, NSDL,
4th Floor, A-Wing, Trade World,
Kumala Mills Compound,
S-B, Marg, Lower Parel, Mumbai - 400 013
Tel: 91-22-24952774 Fax: 91-22-24520664
e-mail: info@pan.ernet.in

Imam



महाराष्ट्र MAHARASHTRA

2021

BM 237425

10000



प्रधान मुद्रांक कार्यालय, मुंबई
प.मु.वि.क्र. ८०००००६
5 17 MAY 2022
सक्षम अधिकारी

श्रीमती. एस. वि. मसुरकर

AFFIDAVIT

I, Sulabha Suresh Samant, daughter of Bal Gangadhar Ghate, aged about 84 years, presently residing at Carmichael House, 3rd Floor, Carmichael Road, Behind Cadbury House, Cumbala Hill, Mumbai, Maharashtra 400 026, India, do hereby solemnly affirm and declare as under:

1. I am the mother of Mr. Rajeev Samant by birth.
2. I have entered into and executed a family settlement cum separation agreement dated December 29, 2021 ("Separation Agreement") wherein I have severed all personal, emotional, financial, commercial and family related ties with Mr. Rajeev Samant with effect from December 29, 2021 and do not associate as a relative of Mr. Rajeev Samant under applicable law from such date.

3. By way of a letter dated May 24, 2022, I have been informed that Sula Vineyards Limited is proposing an initial public offering (“Offer”). I am unwilling to be identified, categorized and/or disclosed as a member of the promoter group of Sula Vineyards Limited by virtue of being an ‘immediate relative’ of Mr. Rajeev Samant, the promoter of Sula Vineyards Limited under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
4. I am unwilling to identify, categorise and disclose Samson Maritime Limited, a company having its registered office at 201/202, Raheja Xion, 2nd Floor, Dr. B. A. Road Near DCP Office Zone III, Byculla (East) Mumbai 400027, as a member of the promoter group of Sula Vineyards Limited by virtue of holding 20% or more of its equity share capital collectively with Mr. Suresh Samant and Mr. Bharat Samant under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
5. I am unwilling to identify, categorise and disclose Underwater Services Company Limited, a company having its registered office at 23/24, BPT Building, Mallet Bunder Mumbai 400009, as a member of the promoter group of Sula Vineyards Limited by virtue of Samson Maritime Limited holding 20% or more of its equity share capital under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
6. I am unwilling to identify, categorise and disclose any other entity related to me by way of my shareholding (as specified in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018) in the particular entity as a member of the promoter group of Sula Vineyards Limited.
7. In light of the above, I am unwilling to provide or confirm any information or statements or undertakings or confirmations pertaining to myself, Samson Maritime Limited, Underwater Services Company Limited and any other entity related to me for inclusion/ disclosure in the draft red herring prospectus, the red herring prospectus, the prospectus or any other material or documents in relation to the Offer (“Offer Documents”) or for submission to any regulatory and/or statutory authorities or any other person connected with the Offer.
8. I do not directly or indirectly have any role in the management or operations of Sula Vineyards Limited or its subsidiary nor in any of the entities forming a part of the promoter group of the Company (as identified in the Offer Documents). I am not on the board of directors of Sula Vineyards Limited or its subsidiary or the entities forming a part of the promoter group of the Company (as identified in the Offer Documents) nor do I have any representative on the board of directors of Sula Vineyards Limited. I do not hold any equity shares or securities of any other class of Sula Vineyards Limited. Further, as on date, I do not have any related party transactions with Sula Vineyards Limited and do not have any special rights with respect to Sula Vineyards Limited through any formal or informal arrangements.
9. I have no objection to the submission of the affidavit to any regulatory and/or statutory authorities as may be required by Sula Vineyards Limited including the Securities and Exchange Board of India and confirm that this affidavit maybe relied may be relied upon by Sula Vineyards Limited and any advisors and other parties appointed by Sula Vineyards Limited in respect of the Offer.



DEPONENT

S. Samant
Sulabha Suresh Samant

VERIFICATION:-

I, the abovenamed deponent, hereby verify at Mumbai on this 25th day of May, 2022, that the contents of this affidavit are correct to the best of my knowledge and believed by me to be true and that nothing has been concealed therefrom.

DEPONENT

S. Samant
Sulabha Suresh Samant



BEFORE ME

Tribhuvannath Sharma

TRIBHUWANNATH SHARMA
M.A., Literature (English), LL.B. (BOM)
ADVOCATE & NOTARY GOVT. OF INDIA
PRAKASH WADI, R. NO. 5, A. K. Road,
- Andheri (E), Mumbai-400 093.



आयकर विभाग
INCOME TAX DEPARTMENT

भारत सरकार
GOVT. OF INDIA

SULABHA SURESH BAWANT
BAL GANGADHAR GHATE

12/08/1938
Permanent Account Number

AUDPS3468B

S. Sawant
Signature



इस कार्ड के खोलने पर लेनदेन रुक जाएगा। सूचित करने के लिए
आयकर सेवा केंद्र पर कॉल करें, एन एन डी एन
की वेबसाइट पर, 'ए' विंग, ट्रेड वर्ल्ड, कामला मिल्स कॉम्प्लेक्स,
एस. बी. मार्ग, लोअर फ्लोर, मुंबई - 400 013.

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please inform / return to :*
Income Tax PAN Services Unit, NSDL,
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Kamala Mills Compound,
S. B. Marg, Lower Local, Mumbai - 400 013.
Tel: 91-22-2499 3650, Fax: 91-22-2495 0664,
e-mail: tininfo@nadi.co.in



S. Sawant



महाराष्ट्र MAHARASHTRA

2021

BM 237426

प्रधान मुद्रांक कार्यालय, मुंबई
प.मु.वि.क्र. ८०००००६
17 MAY 2022
सक्षम अधिकारी



श्रीमती. एस. हि. मगूरका

AFFIDAVIT

I, **Bharat Suresh Samant**, son of Suresh Anant Samant, aged about 58 years, presently residing at 4-B, Rusi House, 3rd Floor, Darabsha lane, Off Nepean Sea Road, Mumbai 400026, do hereby solemnly affirm and declare as under:

1. I am the brother of Mr. Rajeev Samant by birth.
2. I have entered into and executed a family settlement cum separation agreement dated December 29, 2021 ("**Separation Agreement**") wherein I have severed all personal, emotional, financial, commercial and family related ties with Mr. Rajeev Samant with effect from December 29, 2021 and do not associate as a relative of Mr. Rajeev Samant under applicable law from such date.

3. By way of a letter dated May 24, 2022, I have been informed that Sula Vineyards Limited is proposing an initial public offering (“Offer”). I am unwilling to be identified, categorized and/or disclosed as a member of the promoter group of Sula Vineyards Limited by virtue of being an ‘immediate relative’ of Mr. Rajeev Samant, the promoter of Sula Vineyards Limited under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.

4. I am unwilling to identify, categorise and disclose Samson Maritime Limited, a company having its registered office at 201/202, Raheja Xion, 2nd Floor, Dr. B. A. Road Near DCP Office Zone III, Byculla (East) Mumbai 400027, as a member of the promoter group of Sula Vineyards Limited by virtue of holding 20% or more of its equity share capital collectively with Mr. Suresh Samant and Mrs. Sulabha Samant under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.

5. I am unwilling to identify, categorise and disclose Underwater Services Company Limited, a company having its registered office at 23/24, BPT Building, Mallet Bunder Mumbai 400009, as a member of the promoter group of Sula Vineyards Limited by virtue of Samson Maritime Limited holding 20% or more of its equity share capital under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.

6. I am unwilling to identify, categorise and disclose any other entity related to me by way of my shareholding (as specified in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018) in the particular entity as a member of the promoter group of Sula Vineyards Limited.

7. In light of the above, I am unwilling to provide or confirm any information or statements or undertakings or confirmations pertaining to myself, Samson Maritime Limited, Underwater Services Company Limited and any other entity related to me for inclusion/ disclosure in the draft red herring prospectus, the red herring prospectus, the prospectus or any other material or documents in relation to the Offer (“Offer Documents”) or for submission to any regulatory and/or statutory authorities or any other person connected with the Offer.

8. I do not directly or indirectly have any role in the management or operations of Sula Vineyards Limited or its subsidiary nor in any of the entities forming a part of the promoter group of the Company (as identified in the Offer Documents). I am not on the board of directors of Sula Vineyards Limited or its subsidiary or the entities forming a part of the promoter group of the Company (as identified in the Offer Documents) nor do I have any representative on the board of directors of Sula Vineyards Limited. I do not hold any equity shares or securities of any other class of Sula Vineyards Limited. Further, as on date, I do not have any related party transactions with Sula Vineyards Limited and do not have any special rights with respect to Sula Vineyards Limited through any formal or informal arrangements.

9. I have no objection to the submission of the affidavit to any regulatory and/or statutory authorities as may be required by Sula Vineyards Limited including the Securities and Exchange Board of India and confirm that this affidavit maybe relied may be relied upon by



Sula Vineyards Limited and any advisors and other parties appointed by Sula Vineyards Limited in respect of the Offer.



DEPONENT

Bharat Suresh Samant

Bharat Suresh Samant

VERIFICATION:-

I, the abovenamed deponent, hereby verify at Mumbai on this 25 day of May, 2022, that the contents of this affidavit are correct to the best of my knowledge and believed by me to be true and that nothing has been concealed therefrom.

DEPONENT

Bharat Suresh Samant

Bharat Suresh Samant



BEFORE ME
Tribhuvannath Sharma
TRIBHUWANNATH SHARMA
M.A., Literature (English), LL.B. (BOM)
ADVOCATE & NOTARY GOVT. OF INDIA
PRAKASH WADI, R. NO. 5, A. K. Road,
- Andheri (E), Mumbai-400 093.





आयकर विभाग
INCOME TAX DEPARTMENT

भारत सरकार
GOVT OF INDIA

BHARAT SURESH SAMANT
SURESH ANANT SAMANT

07/12/1964
Permanent Account Number
AAYPS3536M

BA — *t*
Signature



BA — *t*

इस कार्ड को खोने / पाने पर कृपया सूचित करें / लौटाएं।
आयकर पैन सेवा इकाई, एनएसडीएल
तीसरी मंजिल, सफायर चेंबर,
बानेर टेलिफोन एक्सचेंज के नजदीक,
बानेर, पुणे - 411 045

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Please inform / return to
Income Tax PAN Services Unit, NSDL
3rd Floor, Sapphire Chambers,
Near Baner Telephone Exchange,
Baner, Pune - 411 045*

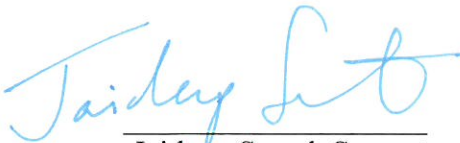
Tel: 91-20-2721 8080, Fax: 91-20-2721 8081
e-mail: tininfo@nsdl.co.in

AFFIDAVIT

I, Jaideep Suresh Samant, son of Suresh Anant Samant, aged about 49 years, presently residing at 6605 Eagle Harbor Drive Northeast, Bainbridge Island, WA 98110, USA, do hereby solemnly affirm and declare as under:

1. I am the brother of Mr. Rajeev Samant by birth.
2. I have entered into and executed a family settlement cum separation agreement dated December 29, 2021 (“**Separation Agreement**”) wherein I have severed all personal, emotional, financial, commercial and family related ties with Mr. Rajeev Samant with effect from December 29, 2021 and do not associate as a relative of Mr. Rajeev Samant under applicable law from such date.
3. By way of a letter dated May 24, 2022 , I have been informed that Sula Vineyards Limited is proposing an initial public offering (“**Offer**”). I am unwilling to be identified, categorized and/or disclosed as a member of the promoter group of Sula Vineyards Limited by virtue of being an ‘immediate relative’ of Mr. Rajeev Samant, the promoter of Sula Vineyards Limited under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
4. I am unwilling to identify, categorise and disclose any entity related to me by way of my shareholding (as specified in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018) in the particular entity as a member of the promoter group of Sula Vineyards Limited.
5. In light of the above, I am unwilling to provide or confirm any information or statements or undertakings or confirmations pertaining to myself, any entity related to me for inclusion/ disclosure in the draft red herring prospectus, the red herring prospectus, the prospectus or any other material or documents in relation to the Offer (“**Offer Documents**”) or for submission to any regulatory and/or statutory authorities or any other person connected with the Offer.
6. I do not (directly or indirectly) have any role in the management or operations of Sula Vineyards Limited or its subsidiary nor in any of the entities forming a part of the promoter group of the Company (as identified in the Offer Documents). I am not on the board of directors of Sula Vineyards Limited or its subsidiary or the entities forming a part of the promoter group of the Company (as identified in the Offer Documents) nor do I have any representative on the board of directors of Sula Vineyards Limited. I do not hold any equity shares or securities of any other class of Sula Vineyards Limited. Further, as on date, I do not have any related party transactions with Sula Vineyards Limited and do not have any special rights with respect to Sula Vineyards Limited through any formal or informal arrangements.
7. I have no objection to the submission of the affidavit to any regulatory and/or statutory authorities as may be required by Sula Vineyards Limited including the Securities and Exchange Board of India and confirm that this affidavit maybe relied may be relied upon by Sula Vineyards Limited and any advisors and other parties appointed by Sula Vineyards Limited in respect of the Offer.

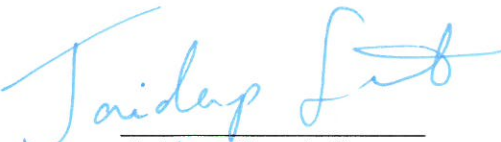
DEPONENT


Jaideep Suresh Samant

VERIFICATION:-

I, the abovenamed deponent, hereby verify at the address mentioned above on this 25th day of May, 2022, that the contents of this affidavit are correct to the best of my knowledge and believed by me to be true and that nothing has been concealed therefrom.

DEPONENT


Jaideep Suresh Samant

AFFIDAVIT

I, Margarita Andronova, daughter of Mr. Andronov Leonid, aged about 35 years, presently residing at Burj Residences Tower 4, Apartment 1001, Downtown Dubai, UAE, do hereby solemnly affirm and declare as under:

1. I am the spouse of Mr. Rajeev Samant, by marriage since November 23, 2016.
2. I have been informed that Sula Vineyards Limited is proposing an initial public offering ("**Offer**") and that Mr. Andronov Vitaliy, my father by birth, and Mr. Andronov Leonid, my brother by birth, are each required to be identified, categorized and disclosed as a member of the promoter group of Sula Vineyards Limited by virtue of being an 'immediate relative' of Mr. Rajeev Samant, the promoter of Sula Vineyards Limited under the requirements prescribed in Regulation 2(1)(pp) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
3. I hereby state and confirm that I am estranged from my father, Mr. Andronov Vitaliy, a citizen of the Russian Federation to the best of my knowledge, as he had deserted his family when I was four years old. I hereby confirm that I have not had any contact with Mr. Andronov Vitaliy since he deserted his family and I am unaware of his whereabouts/ contact details/ residential or any other address where he may be contacted and will not be able to gather or provide such information.
4. I hereby state and confirm that I am estranged from my brother, Mr. Andronov Leonid, a citizen of the Russian Federation to the best of my knowledge. I hereby confirm that I have not had any contact with Mr. Andronov Leonid since thirteen and I am unaware of his whereabouts/ contact details/ residential or any other address where he may be contacted and will not be able to gather or provide or confirm such information.
5. In light of the above, I am unable to provide or confirm or gather any information or statements or undertakings or confirmations pertaining to Mr. Andronov Vitaliy and/ or Mr. Andronov Leonid for inclusion/ disclosure in the draft red herring prospectus, the red herring prospectus, the prospectus or any other material or documents in relation to the Offer ("**Offer Documents**") or for submission to any regulatory and/or statutory authorities or any other person connected with the Offer.
6. I have no objection to the submission of the affidavit to any regulatory and/or statutory authorities as may be required by Sula Vineyards Limited including the Securities and Exchange Board of India and confirm that this affidavit may be relied upon by Sula Vineyards Limited and any advisors and other parties appointed by Sula Vineyards Limited in respect of the Offer.

DEPONENT



Margarita Andronova

VERIFICATION: -

I, the abovenamed deponent, hereby verify at Mumbai on this 26th day of May 2022, that the contents of this affidavit are correct to the best of my knowledge and believed by me to be true and that nothing has been concealed therefrom.

DEPONENT



Margarita Andronova



Assistant General Manager
RAC - DIL 1
Corporation Finance Department

भारतीय प्रतिभूति
और विनियम बोर्ड
Securities and Exchange
Board of India

SEBI/CFD/RAC-DIL1/2022/28153
July 11, 2022

Kotak Mahindra Capital Company Limited

1st Floor, 27 BKC, Plot No. C - 27
'G' Block, Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051

Dear Sir/Madam,

Application received under Regulation 300 (1) (c) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI (ICDR) Regulations") seeking exemption from including certain immediate relatives, in the 'promoter group' of Sula Vineyards Limited as defined under Regulation 2(1)(pp) of the SEBI ICDR Regulations

1. This has reference to your email dated May 27, 2022 forwarding the application dated May 27, 2022 filed by Sula Vineyards Limited (hereinafter referred to as "SVL" or "Company") and subsequent correspondences, in the matter of SVL seeking exemption from including immediate relatives of the promoter, Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid (hereinafter referred to as "said immediate relatives") and other body corporates that the said immediate relatives may be interested, in the promoter group of SVL as defined under Regulation 2(1)(pp) of the SEBI ICDR Regulations, 2018.
2. SVL has submitted that the said immediate relatives do not hold any shares in the Company and do not have any related party transactions with the Company in the capacity of a vendor or supplier or client and do not have any special rights with respect to the Company through any formal or informal arrangements. SVL has further submitted that the said immediate relatives do not have any role in the management or operations of the Company or its subsidiaries or in any of the entities forming part of the Promoter Group.
3. Based on the circumstances of the case, the facts represented and the due diligence certificate / note submitted by you, the matter was examined, and it has been decided to grant exemption from including immediate relatives of the promoter, Mr. Suresh Samant, Mrs. Sulabha Samant, Mr. Bharat Samant, Mr. Jaideep Samant, Mr. Andronov Vitaliy and Mr. Andronov Leonid and other body corporates that the said immediate relatives may be interested, in the promoter group of SVL.

Yours faithfully,


Ashish Solankey

सेबी भवन, प्लॉट सं. सी 4-ए, "जी" ब्लॉक, बांद्रा-कुर्ला कॉम्प्लेक्स, बांद्रा (पूर्व), मुंबई - 400 051
दूरभाष : 2644 9950 / 4045 9950 (आई.वी.आर.एस.), 2644 9000 / 4045 9000 फैक्स : 2644 9019 से 2644 9022 वेब : www.sebi.gov.in

SEBI Bhavan, Plot No. C4-A, "G" Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051.
Tel.: 2644 9950 / 4045 9950 (IVRS), 2644 9000 / 4045 9000 Fax : 2644 9019 to 2644 9022 Web : www.sebi.gov.in